Car Broker & Finance Broker Engagement Agreement

"We Guarantee The Best Package!"



# By agreeing to these Terms & Conditions, you will become a client of eCarz pty ltd. This confirms your acceptance of the terms that are listed below.

### **Engagement Cost**

eCarz guarantee the quality and professional nature in which we conduct business. There are costs involved (both labour and utility) in obtaining information and pricing. We purchase many vehicles for our satisfied clients every month, and we have the knowledge, skill and relationships to make the process as easy and secure as possible.

Whilst we won't charge you an engagement fee, we expect that our clients will conduct themselves with a genuine desire to engage our services, rather than using us as a price check service.

#### **Price Guarantee**

eCarz always try to achieve the best pricing on all finance transactions or vehicle sourcing. If you already have received a quotation for finance or a vehicle, it works to your advantage to advise us of that price, and the quote source. If you have already been requesting quotes from dealers directly, please provide the details in advance so we are well informed prior to sourcing, and also not contacting the same dealers on your behalf. Pricing guarantee only applies to prices provided to eCarz in advance, not post eCarz pricing.

Since all used vehicles are different, eCarz may not be able to guarantee a used vehicle price match unless vehicles are like for like.

If we are unable to provide a better price than the quotation you have provided, we will compensate you for your time with a \$50 fuel voucher upon collection your new vehicle, providing price and delivery is as per the agreement. With regard to finance quotation, in some cases we may not be able to match manufacturer funded sales campaigns.

#### **Upon Engaging Our Services**

Unless advised "subject to finance", eCarz work on the basis that clients are in a position to purchase a new vehicle(s) regardless of method (finance / own funds). As such you acknowledge you are in a position to purchase the vehicle of interest. Once pricing has been confirmed and agreed, a 'holding deposit' will be required by the vendor of \$1000 (Refundable at collection if required)

eCarz act as an adviser and intermediary between the client and the seller being either a dealership, company or private party and holds no responsibility for any undesirable outcomes as all choices are the clients' ultimate responsibility. In saying this, we work hard to make sure that vehicles are sourced from reputable organisations and dealer groups, and may advise on occasions against dealing with a particular seller, or if vehicle condition or integrity is questionable.

You will be included on any further marketing or offers available by eCarz (unless you opt out)

## The eCarz team have over 60 years of automotive experience. Save yourself the time and hassle and engage a Car Buyers Specialist!

Name:	
Signature: _	

Date: